

Virtuozzo Hybrid Cloud

High-margin MSP cloud with ultra-fast time to market



Virtuozzo Hybrid Cloud is a fully managed, fully supported cloud for the channel. It makes it easy for MSPs to sell a rich range of low cost, high quality cloud services.

Virtuozzo is THE most affordable, profitable alternative to AWS, Azure and Google, or on-premises solutions from VMware or Nutanix. It's the cloud for today's economy, enabling your customers to cut TCO while delivering double-digit margins for channel partners.



Easy to sell, provision & use

Hyperscale clouds and on-premises solutions are very complex to manage. Virtuozzo Hybrid Cloud provides an intuitive self-service portal for the core IT services that businesses need. Everything's in one place, and you can deploy in a couple of clicks – it's simple.



Reset the cost/margin equation

No more surprise bills for customers. Now you can give fair, transparent pricing for cloud that's typically 25% less than AWS, Google and Azure – AND achieve margins of 20% at the same time.



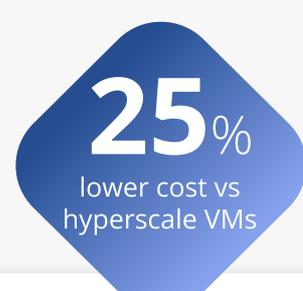
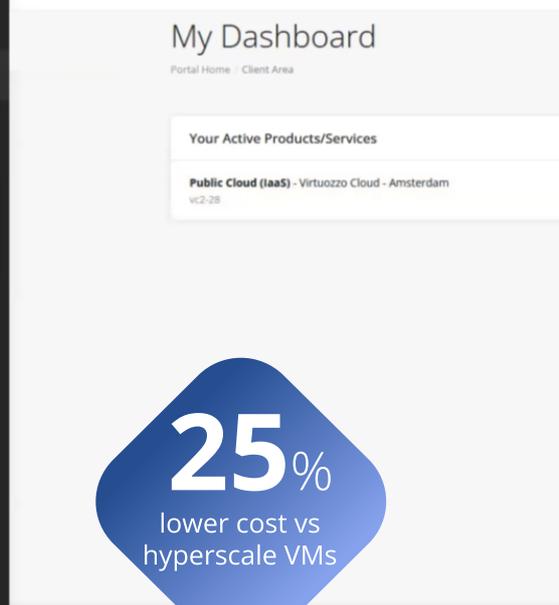
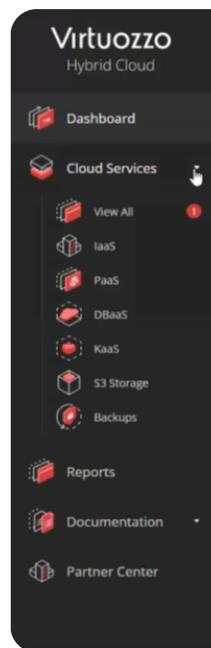
No vendor lock-in

Virtuozzo Hybrid Cloud is based on industry-standard OpenStack technology. It's easy to move applications between cloud locations without worrying about proprietary requirements.



Built-in client management

It's easy for MSPs to set up and manage their clients through the Virtuozzo Hybrid Cloud portal.



Fully certified datacenters

Applications and data are hosted in secure, high-performance datacenters (including ISO, PCI, GDPR and SOC2 compliant facilities) in low-latency locations near you, with options available worldwide.



Professional, personal support

Virtuozzo Hybrid Cloud includes 24x7 support and an industry-standard 99.9% uptime guarantee. Need migration help for your customers? No problem.

What can you sell with Virtuozzo Hybrid Cloud?

Virtuozzo Hybrid Cloud delivers the fundamental cloud IT that every business needs. Virtuozzo takes care of the hardware and software, so you can focus on sales and value-added services.



Virtual servers (IaaS)

Secure, high-performance hosting of Windows and Linux virtual machines at a fraction of the cost of hyperscale. Fully redundant hyperconverged infrastructure based on industry-standard OpenStack technology.



Elastic containers (PaaS)

Application hosting optimized for SaaS companies and DevOps teams, with automatic clustering and scaling, multi-cloud support, true consumption-based pricing



S3 storage

Scalable S3-compatible object storage with built-in replication, fault tolerance, automatic load balancing and extreme performance, at much lower cost than other S3 storage solutions.



Backup and DR

Full integration with Acronis Cyber Protect enables flexible backup and disaster recovery options for applications and data, either on-premises or in remote locations.



Kubernetes

High-performance Kubernetes clusters with automated provisioning, scaling and updates. Can be deployed and managed on virtual servers, or in elastic, multi-cloud-capable containers.



Database automation

Automate database provisioning, clustering, scaling & updates across one or many locations. Cuts database TCO by reducing manual effort and enabling database migration out of expensive hyperscale clouds.

About Virtuozzo

Virtuozzo software has powered cloud and hosting services, worldwide, for more than 20 years. Now this class-leading virtualization technology has been packaged, hosted and simplified so that any MSP can deliver robust, cost-effective cloud services to SMEs and enterprises.

Get started today!